



# Press Release

NetSol Technologies  
*Where vision becomes reality*

## NetSol Technologies delivers automated volume based web solution for Investec Asset Finance

*London: 17<sup>th</sup> October 2006*

Following an intensive delivery process, Investec Asset Finance small ticket team went live with the NetSol Technologies end-to-end LeaseSoft solution late March. A key part of this implementation is the deployment of a web portal for business partners and remote users. Web services are being rolled out for launch to brokers this spring with immediate on-line tracking of the complete new business process including reporting. Other key customer service functionality will be made available later this year.

*"With the wealth of industry expertise at NetSol Technologies we chose LeaseSoft as a best in class vendor finance solution which could give us a fast start and help us differentiate our broker services," comments Phil Ross, Head of Vendor Finance at Investec Asset Finance. "They have delivered to time and on budget and have taken a real partnership approach to making our business a success".*

*"We believe that the LeaseSoft solution will allow us to integrate our asset business in Abingdon to achieve economies of scale and provide a scalable platform for the future," added Mike Francis, Head of Investec Asset Finance.*

*"The web services portal will provide our clients and other bank lessors, independents and captives with true end to end management solutions," stated Johnnie Halliday, Sales Director at NetSol Technologies.*

*"When considering how best to integrate the complete finance sales cycle, technology can now enable new and established systems and processes to be seamlessly integrated" added Graham Tarrant, NetSol Technologies Director and NetSol Technologies Chief Product Architect.*

### Editors Notes

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#### **About Investec Bank**

Investec is an international specialist-banking group that provides a diverse range of financial products and services to a niche client base in three principal markets, the United Kingdom, South Africa and Australia as well as certain other countries. The group was established in 1974 and currently has approximately 4,450 employees. Investec focuses on delivering distinctive profitable solutions for its clients in five core areas of activity namely, Private Client Activities, Treasury and Specialised Finance, Investment Banking, Asset Management and Property Activities. Please visit the company's global website [www.investec.com](http://www.investec.com)

#### **About NetSol Technologies**

NetSol Technologies (formerly CQ Systems Ltd) provides software and services to the financial services industry worldwide and is recognised as a global premium provider of software solutions to the asset, captive auto, wholesale and premium finance sectors. Please visit the company website: [www.netsoltek.co.uk](http://www.netsoltek.co.uk)

#### **For more information, please contact**

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