



NetSol Technologies

# Press Release

## NetSol Technologies announces marketing partnership in Greece.

*London: 30<sup>th</sup> November 2007*

### **Partnership With Leading Greek IT Provider Strengthens NetSol Presence in European IT Services and Enterprise Solution Market**

NetSol Technologies, a multinational provider of IT services and enterprise software to the financial services industry, announced the establishment of a strategic partnership with Real Consulting Information Systems S.A., of Athens, Greece ("Real Consulting S.A."), an IT Consulting and Integration Services firm providing integrated solutions in the fields of ERP Solutions, System Integration and turn-key IT solutions for the private and public sectors in Greece and the adjacent region.

Under the terms of the completed frame agreement, Real Consulting S.A. will partner with NetSol in introducing NetSol's IT services and enterprise solutions into the Greek and adjacent markets. Additionally, the two companies will collaborate on the enhancement of NetSol software offerings to accommodate the commercial requirements of the Greek business environment.

**Naeem Ghauri**, President of NetSol Technologies Europe, comments,

*"We are very pleased to announce our partnership with Real Consulting S.A., the leader in IT consulting to the Greek business community and public sector. With this partnership, NetSol has strengthened its global footprint and, with the help of Real Consulting S.A., will further enhance the recognition and competitiveness of our software offerings in the European market."*

*"We are accustomed to partnering only with world-class providers; the addition of NetSol is a valued partnership to the Real Consulting technology team,"* commented **Real Consulting CEO Prodromos Mavridis**. *"For us, this new partnership with NetSol Technologies will significantly deepen the resource base we can offer to our customers throughout the Greek and adjacent markets."*

**Prodromos Mavridis** further commented,

*"Having a world-class CMMI Level-5 partner in NetSol gives us a major competitive advantage as an IT services provider. Additionally, NetSol's deep experience as a provider to the public sector offers a perfect fit for our business model."*

### **EDITORS NOTES**

#### **About Real Consulting Information Systems S.A.**

Real Consulting Information Systems S.A., is an IT Consulting and Integration Services firm with a strong presence in the areas of telecommunications, professional services, manufacturing, financial services, consumer products, retail, and health, as well as in the Greek public sector. Real Consulting S.A. provides services that meet the needs of businesses and organizations in the local market and abroad. Real Consulting S.A. was established in 2001 in Athens, Greece. The company is a Value Added Reseller of SAP Hellas S.A. and has implemented significant SAP projects in the local market and abroad. In addition, the company is a Microsoft Certified Business Solutions Gold Partner with a long experience in implementing Microsoft Dynamics Nav solutions. Real Consulting S.A. is the first Greek Microsoft partner to be awarded the President's Club Award EMEA in recognition of its growth and volume sales of Business Solutions. Real Consulting S.A. extends its business activities through the Nicosia-based Real Consulting Ltd. that provides related services in the Cypriot market. Focusing on further expansion abroad, the company participates in the operation of consulting firms in Germany (Real Consulting GmbH) and Romania (Real Consulting S.R.L.).

### **FOR MORE INFORMATION:**

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